

## **Forward-looking statements**

This presentation contains forward-looking statements, including statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, relating to: our strategy and plans; potential of our commercial business and pipeline programs; capital allocation and investment strategy; clinical development programs, clinical trials, and data readouts and presentations; risks and uncertainties associated with drug development and commercialization; regulatory discussions, submissions, filings, and approvals and the timing thereof; the potential benefits, safety, and efficacy of our and our collaboration partners' products and investigational therapies; the anticipated benefits and potential of investments, collaborations, and business development activities; our future financial and operating results; 2020 financial guidance; potential benefits and results that may be achieved through our *Healthy Climate, Healthy Lives* initiative; and the anticipated timeline of our *Healthy Climate, Healthy Lives* initiative. These forward-looking statements may be accompanied by such words as "aim," "anticipate," "ebelieve," "could," "estimate," "expect," "forecast," "goal," "intend," "may," "plan," "possible," "prospect," "will," "would," and other words and terms of similar meaning. Drug development and commercialization involve a high degree of risk, and only a small number of research and development programs result in commercialization of a product. Results in early stage clinical trials may not be indicative of full results or results from later stage or larger scale clinical trials and do not ensure regulatory approval. You should not place undue reliance on these statements or the scientific data presented.

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Biogen.

## Q3 2020 earnings call agenda

Introduction

**Joe Mara** 

VP, Investor Relations

**Overview** 

**Michel Vounatsos** 

Chief Executive Officer

**R&D Update** 

Al Sandrock, M.D., Ph.D.

EVP, Research & Development

**Financial Update** 

**Michael McDonnell** 

EVP, Chief Financial Officer

**Closing Remarks** 

**Michel Vounatsos** 

Chief Executive Officer

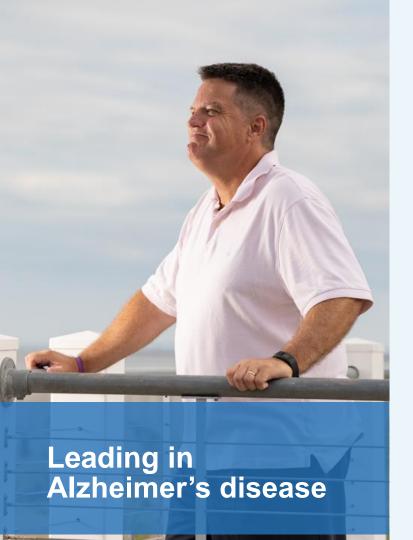


## **Overview**

Michel Vounatsos
Chief Executive Officer







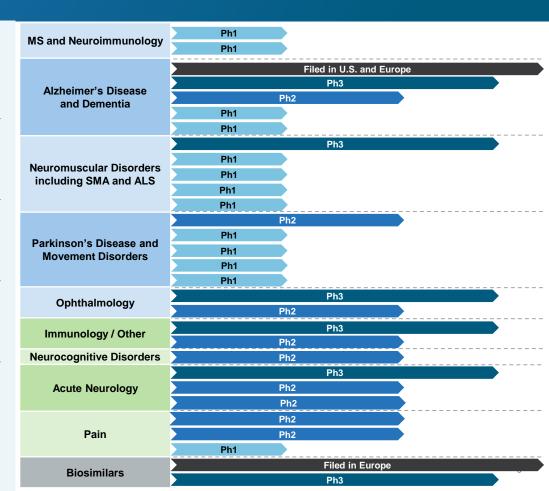
- FDA Accepted Biologics License Application (BLA) for aducanumab with Priority Review, and may act early under an expedited review
- Advisory Committee meeting scheduled for November 6
- Marketing Authorization Application (MAA) submitted to European Medicines Agency (EMA); formal meeting in Japan with the Pharmaceutical and Medical Devices Agency (PMDA)
- Remain focused on appropriate scientific engagement, treatment site readiness, defining aducanumab's value proposition, and helping to prepare for the potential introduction of aducanumab

If approved, aducanumab would become the first therapy to meaningfully change the course of Alzheimer's disease

## Broad neuroscience pipeline to drive multi-franchise strategy



- (22) New clinical programs since 2017
- Programs in Phase 3 and filed, including aducanumab in U.S. and EU
- Mid-to-late stage readouts expected by end of 2021
- BD deals since 2017, including recent collaboration with Denali



### The time is now for neuroscience





~2.5M patients with multiple sclerosis

Spinal muscular atrophy: A leading genetic cause of infant mortality

#### **Opportunities**

Alzheimer's disease: #1 neurodegenerative disease, ~50M dementia patients

Parkinson's disease: #2 neurodegenerative disease, ~ 10M Parkinson's patients

<5 years average life expectancy for patients with ALS

~ 800,000 individuals with lupus\*

Stroke: 5<sup>th</sup> leading cause of death in the U.S.

**Up to 200,000** patients with inherited retinal disorders in the U.S.



Source: Lancet Neurology, 2017; World Health Organization; The ALS Association; American Heart Association; Biogen, data on file.

\*Represents patients with systemic lupus erythematosus and/or cutaneous lupus erythematosus in the G7

## Continued progress executing on our strategy

Maximizing the resilience of our MS core business

- ☑ Remain committed to MS leadership
- ☑ Broad MS portfolio, including VUMERITY
- Active lifecycle management & innovative new approaches

Accelerating our neuromuscular franchise

- DEVOTE study for higher dose and potentially greater efficacy
- RESPOND study for sub-optimal response to ZOLGENSMA

Unlocking the potential of biosimilars

- ☑ Potential to enter new geographies including U.S. and China

Leading in Alzheimer's disease

- Completed submission of BLA to FDA for aducanumab\*
- MAA submitted in Europe; formal meeting in Japan with PMDA
- ☑ Continued global launch readiness

Developing &
expanding
our neuroscience
portfolio & pursuing
therapeutic adjacencies

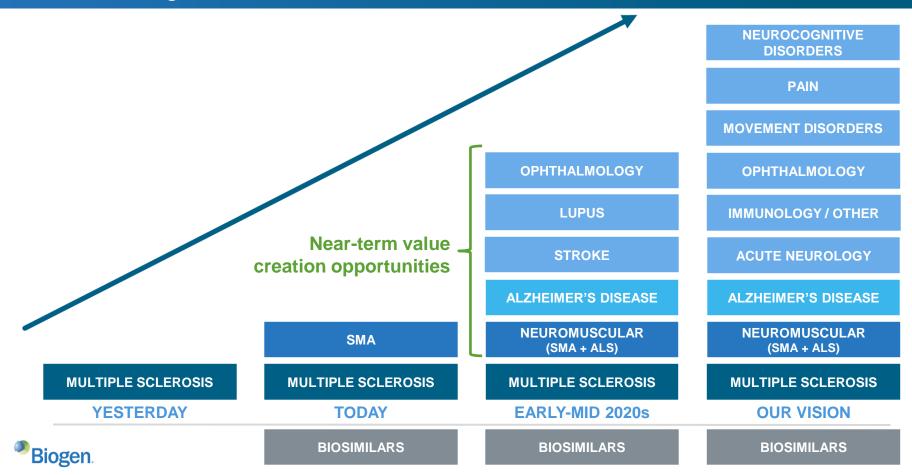
- ☑ Initiated Phase 3 for dapirolizumab pegol\* in lupus
- ✓ Initiated Phase 1 for BIIB105# in ALS
- Denali collaboration enables potential leadership in Parkinson's

Continuous improvement and diligent capital allocation

- $\ensuremath{\,\boxtimes\,}$  Continued business development
- Expect to maintain continuous improvement efforts and cost management



## Building a multi-franchise portfolio In areas of high unmet need



## **R&D Update**

Al Sandrock, M.D., Ph.D. EVP, Research & Development





## **R&D Update**

## Continued Progress in Alzheimer's Disease

# Pipeline Progression

## **Business Development**

- Aducanumab\* FDA Advisory Committee meeting scheduled for November 6
- MAA submitted to EMA
- Formal regulatory meeting held with PMDA in Japan and plan to file
- First patient dosed in AHEAD 3-45 study of BAN2401\* in preclinical Alzheimer's disease

#### New study starts:

- Phase 3 of dapirlolizumab pegol\* in SLE
- Phase 1 of BIIB105#, ASO against ataxin-2 for ALS
- 6 mid-to-late stage data readouts expected by the end of 2021

- Denali Therapeutics: Mid-stage oral, small molecule LRRK2 inhibitor in Parkinson's disease
- Scribe Therapeutics: New CRISPR-based platform for gene therapies in ALS



# Collaboration with Denali Therapeutics expands pipeline in PD and provides access to innovative CNS-delivery platform



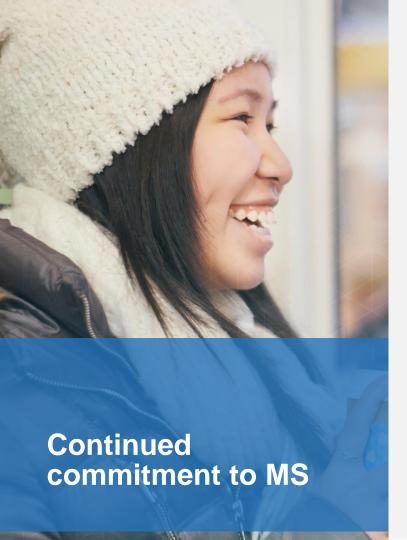
#### **DNL151**

- Potential first-in-class, oral small molecule inhibitor of LRRK2 that may slow the progression of Parkinson's disease
- LRRK2 inhibition may provide therapeutic benefit in people with and without known genetic risks for Parkinson's disease
- DNL151 currently in Phase 1 studies to define full therapeutic window before moving to later stage development

## **Transport Vehicle (TV) Programs**

 Access to select preclinical TV assets, including TV-abeta, designed to leverage transferrin receptor transport to enhance brain uptake





New data further reinforce VUMERITY's improved GI tolerability profile

Real-world MRI data suggests effectiveness of TYSABRI EID is similar to standard dosing regimen

 New or newly enlarging lesions were similar with EID and SID (75.3% and 75.6%, respectively)

Patient reported outcomes show significant improvements in quality of life with patients on TYSABRI over OCREVUS

The AFFINITY Phase 2b trial of opicinumab in RRMS did not achieve proof-of-concept

- Study did not meet primary or secondary endpoints
- Biogen will discontinue development of opicinumab and will apply learnings to MS research, including BIIB061



# Building depth in neuromuscular disorders

# Planning to evaluate tofersen (BIIB067) when given prior to the onset of clinical symptoms in ALS

- Study designed to evaluate whether tofersen can delay clinical onset or slow disease progression of ALS in SOD1 carriers
- Study anticipated to initiate in 2021

First patient dosed in Phase 1 study of BIIB105\*, an ASO targeting ataxin-2 in ALS

# Biogen is discontinuing development of BIIB089, gene therapy in SMA

- IND on clinical hold due to dorsal root ganglion toxicity
- Pursuing next-generation SMA gene therapy technology

# 6 Near-term pipeline readouts expected by end of 2021 across a diversified neuroscience portfolio

		Data Readout	Expected By*	Potential Value Creation		
se 3	Choroideremia	Phase 3 data for BIIB111	H1 2021	2 pivotal		
Phase	ALS	Phase 3 data for tofersen	H2 2021	readouts		
	Parkinson's disease	Phase 2 data for BIIB054	H1 2021			
<b>3</b> 2	XLRP	Phase 2/3 data for BIIB112	H1 2021	4 Phone 2		
Phase	Stroke <sup>#</sup> Phase 2 data for TMS-007		H1 2021	4 Phase 2 readouts		
	Alzheimer's disease	Phase 2 data for gosuranemab	H1 2021			

<sup>\*</sup>Current best estimate subject to change



## **Broad neuroscience pipeline to drive multi-franchise strategy**

MS and Neuroimmunology	BIIB061 (oral remyelination) – MS	Ph1
MS and Neuronninunology	BIIB091 (BTK inhibitor) - MS	Ph1
	Aducanumab (Aβ mAb)* – Alzheimer's	Filed in U.S. and Europe
Alzheimer's Disease	BAN2401 (Aβ mAb)* – Alzheimer's	Ph3
and Dementia	BIIB092 (gosuranemab) – Alzheimer's	Ph2
una Dementia	BIIB076 (anti-tau mAb) – Alzheimer's	Ph1
	BIIB080 (tau ASO) - Alzheimer's	Ph1
	BIIB067 (tofersen) - ALS	Ph3
Neuromuscular Disorders	BIIB078 (IONIS-C9 <sub>Rx</sub> )# – ALS	Ph1
including SMA and ALS	BIIB110 (ActRIIA/B ligand trap) - SMA	Ph1
including only and ALO	BIIB100 (XPO1 inhibitor) – ALS	Ph1
	BIIB105 (ataxin-2 ASO)# - ALS	Ph1
	BIIB054 (cinpanemab) – Parkinson's	Ph2
Dankinson's Disease and	BIIB094 (ION859)# – Parkinson's	Ph1
Parkinson's Disease and Movement Disorders	BIIB118 (CK1 inhibitor) – ISWRD in Parkinson's	Ph1
Wiovernerit Disorders	BIIB101 (ION464)# - Multiple System Atrophy	Ph1
	BIIB122 (DNL151)* – Parkinson's	Ph1
Ophthalmology	BIIB111 (timrepigene emparvovec) – Choroideremia	Ph3
Орпшанноюду	BIIB112 (RPGR gene therapy) - XLRP	Ph2
Immunology / Other	Dapirolizumab pegol (anti-CD40L)* - SLE	Ph3
minunology / Other	BIIB059 (anti-BDCA2) - CLE/SLE	Ph2
Neurocognitive Disorders	BIIB104 (AMPA) - CIAS	Ph2
	BIIB093 (glibenclamide IV) – LHI Stroke	Ph3
Acute Neurology	TMS-007# – Acute Ischemic Stroke	Ph2
	BIIB093 (glibenclamide IV) – Brain Contusion	Ph2
Pain	BIIB074 (vixotrigine) – Trigeminal Neuralgia	Ph2
	BIIB074 (vixotrigine) – Small Fiber Neuropathy	Ph2
	BIIB095 (Nav 1.7) - Neuropathic Pain	Ph1
Biosimilars	SB11 (referencing LUCENTIS®)*	Filed in Europe
Diosillilais	SB15 (referencing EYLEA®)*	Ph3



# Financial Update

Michael McDonnell EVP, Chief Financial Officer





## Q3 2020 financial results

## Revenues (\$M)

## Diluted EPS (\$)









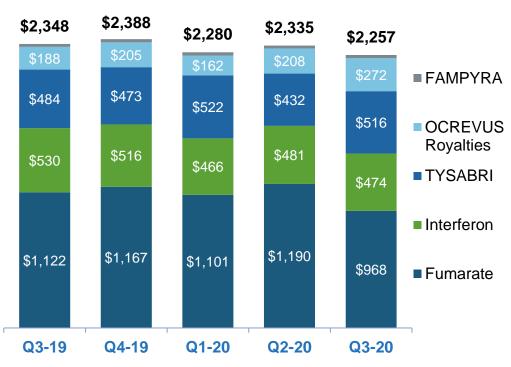
A reconciliation of our GAAP to Non-GAAP financial results is at the end of this presentation.

1 AFx reflects reported results at actual exchange rates of that period.

2 CFx or constant currency is calculated by converting the current period's foreign currency revenue values into USD using the average exchange rates from the prior period and comparing the resulting revenue values to the prior period revenue values in USD, excluding any gains or losses from hedging.

## Global multiple sclerosis revenues

## MS Revenues (\$M)



### Q3 2020 Highlights

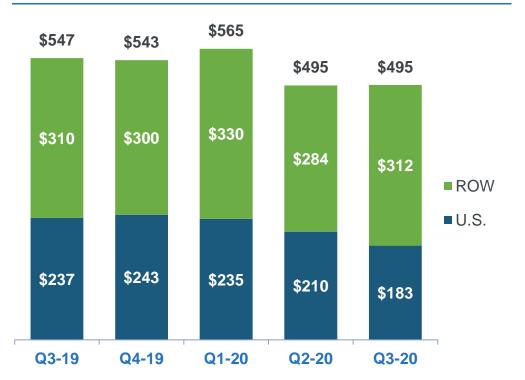
- Global MS revenues declined 4% vs. prior year
- Fumarates declined 14% vs. prior year impacted by the entrance of multiple TECFIDERA generics in the U.S.
- TYSABRI grew 7% vs. prior year with continued global patient growth
- Interferons decreased 11% vs. prior year



Numbers may not foot due to rounding.

## Global SPINRAZA revenues

## SPINRAZA Revenues (\$M)



## Q3 2020 Highlights

- Global SPINRAZA revenues declined 10% vs. prior year
- SPINRAZA now has > 11,000\* global patients

 Approved in over 50 countries with formal reimbursement in over 40 countries

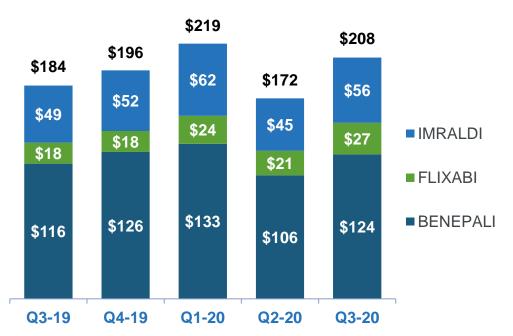
Numbers may not foot due to rounding.

Biogen.

<sup>\*</sup> Patients on therapy across the post-marketing setting, the Expanded Access Program, and clinical trials

## **Biosimilars revenues**

## **Biosimilars Revenues (\$M)**



## Q3 2020 Highlights

- Biosimilars revenues increased 13% vs. prior year
- ~ 220,000 patients on Biogen biosimilar products at end of Q3 2020\*
- Filing accepted for SB11 referencing LUCENTIS in Europe
- Biogen to commercialize potential ophthalmology biosimilars referencing LUCENTIS and EYLEA across the U.S., Canada, Europe, Japan, and Australia



Numbers may not foot due to rounding.

<sup>\*</sup> Includes ~108,000 patients on BENEPALI, ~76,000 patients on IMRALDI, and ~37,000 patients on FLIXABI.

## Q3 2020 revenue highlights

\$ in Millions	Q3 2020	Q3 2019	Q2 2020	Δ Υ/Υ	∆ <b>Q/Q</b>
Total Product Revenues <sup>1</sup>	\$2,690	\$2,895	\$2,796	(7%)	(4%)
RITUXAN/GAZYVA Revenues	\$288	\$408	\$270	(29%)	7%
OCREVUS Royalties	\$272	\$188	\$208	45%	31%
Revenues from Anti-CD20 Therapeutic Programs	\$560	\$596	\$478	(6%)	17%
Other Revenues	\$126	\$110	\$408	15%	(69%)
Total Revenues <sup>1</sup>	\$3,376	\$3,600	\$3,682	(6%)	(8%)



## Q3 2020 financial results highlights

\$ in Millions	Q3 2020	Q3 2019	Q2 2020	ΔΥ/Υ	∆Q/Q
GAAP Cost of Sales	\$449	\$430	\$411	(4%)	(9%)
% of Total Revenues	13%	12%	11%		 
Non-GAAP Cost of Sales	\$449	\$430	\$411	(4%)	(9%)
% of Total Revenues	13%	12%	11%		 
GAAP R&D Expenses	\$1,141	\$540	\$648	(111%)	(76%)
% of Total Revenues	34%	15%	18%		 
Non-GAAP R&D Expenses	\$540	\$540	\$439	0%	(23%)
% of Total Revenues	16%	15%	12%		 
GAAP SG&A Expenses	\$573	\$555	\$555	(3%)	(3%)
% of Total Revenues	17%	15%	15%		 
Non-GAAP SG&A Expenses	\$569	\$547	\$551	(4%)	(3%)
% of Total Revenues	17%	15%	15%		 
GAAP Divestiture of Assets	\$0	(\$18)	\$0	NMF	NMF
GAAP Amortization of Acquired Intangibles	\$83	\$284	\$62	71%	(34%)
Collaboration Profit (Loss) Sharing	\$73	\$60	\$22	(21%)	(235%)



## Q3 2020 financial results highlights

\$ in Millions except EPS, Shares in Millions	Q3 2020	Q3 2019	Q2 2020	∆ <b>Y/Y</b>	∆ Q/Q
GAAP Other Income (Expense)	(\$129)	(\$27)	\$63	(372%)	(304%)
Non-GAAP Other Income (Expense)	(\$46)	(\$23)	(\$30)	(105%)	(52%)
GAAP Tax Rate	25%	12%	22%		
Non-GAAP Tax Rate	18%	16%	19%		
GAAP JV Equity Income (Loss)	(\$13)	(\$22)	\$15	40%	(186%)
Non-GAAP JV Equity Income (Loss)	(\$3)	(\$1)	\$17	(267%)	(116%)
GAAP Net Income (Loss) Attributable to Noncontrolling Interests	\$2	(\$0)	\$64	NMF	(96%)
Non-GAAP Net Income (Loss) Attributable to Noncontrolling Interests	(\$5)	(\$0)	\$68	NMF	(107%)
Weighted average diluted shares used in calculating diluted EPS	157	184	161	15%	2%
GAAP Net Income Attributable to Biogen Inc.	\$702	\$1,546	\$1,542	(55%)	(55%)
GAAP Diluted EPS	\$4.46	\$8.39	\$9.59	(47%)	(53%)
Non-GAAP Net Income Attributable to Biogen Inc.	\$1,390	\$1,689	\$1,757	(18%)	(21%)
Non-GAAP Diluted EPS	\$8.84	\$9.17	\$10.92	(4%)	(19%)



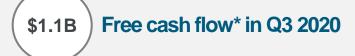
## **Balance sheet highlights**











## Cash and Marketable Securities (\$ billions)



<sup>\*</sup>Free cash flow is defined as net cash flow from operations less capital expenditures. A reconciliation of GAAP to Non-GAAP financial results can be found in Table 3 at the end of this presentation.

## **Updated 2020 full year financial guidance**

	Prior FY 2020 Guidance	Updated FY 2020 Guidance
Revenues	\$13.8 billion to \$14.2 billion	\$13.2 billion to \$13.4 billion
GAAP Diluted EPS	\$32.00 to \$34.00	\$25.50 to \$26.50
Non-GAAP Diluted EPS	\$34.00 to \$36.00	\$32.50 to \$33.50

#### **2020 Guidance Assumptions:**

- During the third quarter of 2020, the Company began to experience the impact of multiple TECFIDERA generic entrants in the U.S., and this financial guidance assumes significant erosion of TECFIDERA in the fourth quarter of 2020, the pace of which is difficult to predict
- Does not include potential impacts from new acquisitions or large business development transactions, as both have elements that are hard to predict
- · Assumes that foreign exchange rates as of September 30, 2020, remain in effect for the remainder of the year



# **Closing** Remarks

Michel Vounatsos
Chief Executive Officer





## Continuing to create value through pioneering science

# Biogen poised to potentially lead in Alzheimer's

- √ Aducanumab BLA accepted
- ✓ MAA submitted in EU; formal meeting in Japan
- ✓ Broad Alzheimer's portfolio
- ✓ Denali Transport Vehicle platform

# Working to create multiple franchises

- √ Continued business development
- ✓ Collaboration with Denali expands Parkinson's portfolio
- ✓ Continued evolution of pipeline

# Multiple value creation inflection points

- √ 30 clinical assets
- √ 22 new clinical programs since 2017
- √ 6 mid- to late-stage data readouts expected by end of 2021

## Leading in Neuroscience



## Where science meets humanity at Biogen

**PATIENTS** 

**EMPLOYEES** 

**ENVIRONMENT** 

COMMUNITY





Science that transforms patient lives by improving brain health, mobility, breathing, and vision.

> ~ 220.000 Patients treated with biosimilars^

#### **Driving Health Equity**

through study with Tufts CSDD^ and CISCRP to improve healthcare outcomes and clinical trial diversity

1st Worldwide Medical Hackathon held to improve measurable and meaningful patient outcomes

Hosted Climate, Health & Equity Panel at the National Minority Quality Forum's Summit on Health Disparities

Science that is inspired by the diversity and passion of our people.

#### 48% women

in director-level positions and above^

#### 28% ethnic or racial minorities in

U.S. director-level roles and above^

#### Diversity & Inclusion North Carolina **Employer Award**

for commitment to disability inclusion

#### 'Best Place to Work for LGBTQ+ Inclusion'

7 consecutive years with 100% score

100% on Disability Equality Index for disability inclusion

Science that acts with purpose to address the urgent and long-term challenges facing humankind.

#### Healthy Climate, Healthy Lives

a 20 year, \$250M investment with the goal of eliminating use of fossil fuels and improving public health

#### 1st U.S. life science company to join

Business Ambition for 1.5C with climate target approved by Science-based Targets Initiative

#### 1st life science company to join

Ceres BICEP\* network to advance stronger climate and energy policies

## One of America's JUST companies

recognized by JUST Capital on areas Americans value most

Science that seeks to solve societal problems and create access to innovation.

#### \$10M deposited to OneUnited, Black-owned

bank, to provide economic empowerment and support #BankBlack movement

## Provided disaster relief support for

California Wildfires and Beirut Explosion

#### Biogen Foundation served 25 students in MGH Youth Neurology Program

to inspire underrepresented youth in STEM

#### STAR\*\* program enters 3rd year

Biogen Foundation initiative catalyzes local STEM ecosystems through 6 Massachusetts nonprofits

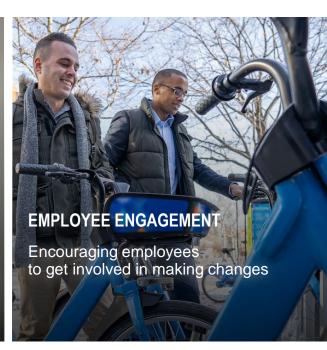


## Healthy Climate, Healthy Lives

\$250 million, 20-year initiative with the aim to improve health, especially for the world's most vulnerable populations









# **Questions** & Answers





## **Appendix**





## Q3 2020 MS revenue highlights

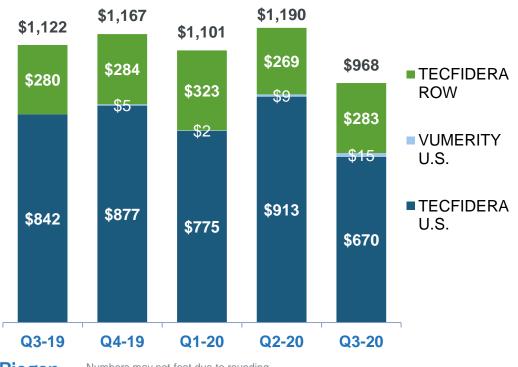
\$ in Millions	Q3 2020	Q3 2019	Q2 2020	<b>∆ Y/Y</b>	∆ Q/Q
TECFIDERA U.S.	\$670	\$842	\$913	(20%)	(27%)
TECFIDERA ROW <sup>1</sup>	\$283	\$280	\$269	1%	5%
Total TECFIDERA Revenues <sup>1</sup>	\$953	\$1,122	\$1,182	(15%)	(19%)
VUMERITY U.S.	\$15	\$0	\$9	NMF	67%
Total Fumarate Revenues <sup>1</sup>	\$968	\$1,122	\$1,190	(14%)	(19%)
AVONEX U.S.	\$280	\$303	\$295	(7%)	(5%)
AVONEX ROW <sup>1</sup>	\$101	\$117	\$94	(14%)	7%
Total AVONEX Revenues <sup>1</sup>	\$381	\$420	\$389	(9%)	(2%)
PLEGRIDY U.S.	\$47	\$58	\$51	(18%)	(7%)
PLEGRIDY ROW <sup>1</sup>	\$46	\$52	\$42	(12%)	10%
Total PLEGRIDY Revenues <sup>1</sup>	\$93	\$110	\$93	(15%)	1%
Total Interferon Revenues <sup>1</sup>	\$474	\$530	\$481	(11%)	(2%)
TYSABRI U.S.	\$304	\$263	\$244	16%	25%
TYSABRI ROW <sup>1</sup>	\$212	\$221	\$188	(4%)	13%
Total TYSABRI Revenues <sup>1</sup>	\$516	\$484	\$432	7%	20%
FAMPYRA <sup>1</sup>	\$27	\$24	\$23	10%	17%
Total MS Product Revenues <sup>1</sup>	\$1,985	\$2,160	\$2,127	(8%)	(7%)
OCREVUS Royalties	\$272	\$188	\$208	45%	31%
MS Product Revenues <sup>1</sup> + OCREVUS Royalties	\$2,257	\$2,348	\$2,335	(4%)	(3%)



## Global fumarate revenue



## **Fumarate Revenues (\$M)**



## Q3 2020 Highlights

Revenues vs. Q3 2019 and Q2 2020

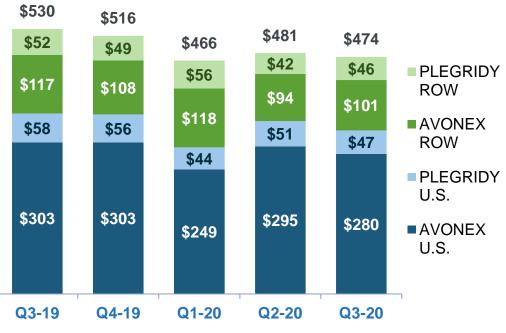
	$\Delta Y/Y$		$\Delta Q/Q$
WW	- 14%	and	- 19%
U.S.	- 19%	and	- 26%
ROW	+ 1%	and	+ 5%

## Global interferon revenue





## **Interferon Revenues (\$M)**



## Q3 2020 Highlights

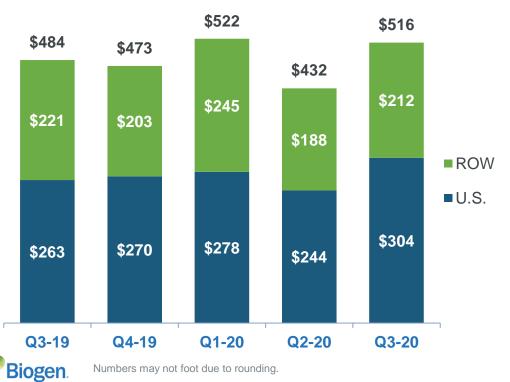
Revenues vs. Q3 2019 and Q2 2020

	$\Delta Y/Y$		$\Delta Q/Q$
WW	- 11%	and	- 2%
U.S.	- 9%	and	- 5%
ROW	- 13%	and	+ 8%

## **Global TYSABRI revenue**



## TYSABRI Revenues (\$M)



## Q3 2020 Highlights

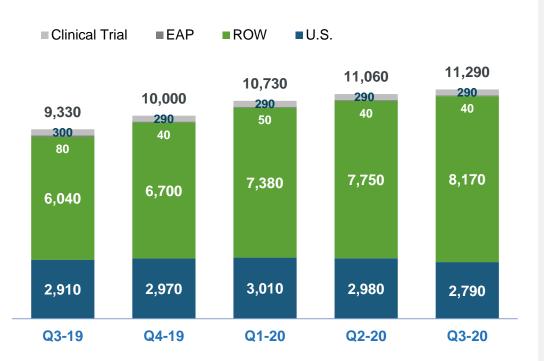
Revenues vs. Q3 2019 and Q2 2020

	$\Delta Y/Y$		<u>∆Q/Q</u>
WW	+ 7%	and	+ 20%
U.S.	+ 16%	and	+ 25%
ROW	- 4%	and	+ 13%

## **SPINRAZA** patient dynamics



#### **SPINRAZA Patients**



## **Highlights**

- We estimate there are over 60,000 SMA patients in markets where Biogen expects to commercialize SPINRAZA\*
- As of September 30, 2020, > 11,000 patients on therapy across the postmarketing setting, the EAP, and clinical trials



<sup>\*</sup> Biogen data on file.

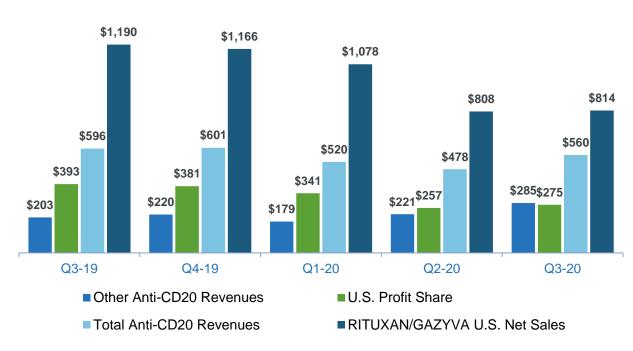
## Q3 2020 impact of foreign exchange and hedging

	Actuals	Hedge Gains (Losses) in the Quarter		FX Impact w/o Hedge Favorable/ (Unfavorable)		Hedge Impact Favorable/ (Unfavorable)		Total Impact Favorable/ (Unfavorable)		
	Q3'20 Q3'20 Q3'19 Q2'20		Vs. Q3'19	Vs. Q2'20	Vs. Q3'19	Vs. Q2'20	Vs. Q3'19	Vs. Q2'20		
Total Revenues	\$3,376	(\$16)	<b>\$33</b>	\$19	\$20	<b>\$52</b>	(\$53)	(\$36)	(\$33)	\$16
TECFIDERA	\$953	(\$7)	\$16	\$8	\$9	\$14	(\$23)	(\$15)	(\$14)	(\$1)
Interferon	\$474	(\$3)	\$8	\$5	\$4	\$7	(\$11)	(\$7)	(\$7)	(\$1)
TYSABRI	\$516	(\$4)	\$11	\$5	\$4	\$10	(\$16)	(\$10)	(\$12)	\$0
SPINRAZA	\$495	(\$2)	(\$0)	\$2	\$5	\$13	(\$2)	(\$4)	(\$7)	\$10
Biosimilars	\$208	N/A	N/A	N/A	\$7	\$7	\$0	\$0	\$7	\$7



## Anti-CD20 revenue

## Revenues from Anti-CD20 Therapeutic Programs (\$M)



## **Highlights**

- Revenues vs. Q3 2019 and Q2 2020  $\Delta Y/Y$  $\Delta Q/Q$ U.S. Net Sales - 32% and + 1% U.S. Profit - 30% and + 7% Share<sup>1</sup> Other Anti-+41% and +29%**CD20** Total Anti-CD20 -6% and +17%Revenues
- Other anti-CD20 revenues consist of royalty revenues on sales of OCREVUS and our share of pre-tax copromotion profits on RITUXAN in Canada



Note: In collaboration with Genentech, Inc., a wholly-owned member of the Roche Group. Numbers may not foot due to rounding.

<sup>1</sup>U.S. profit share = U.S. profit share + expense reimbursement.

#### **GAAP to Non-GAAP Reconciliation**

(unaudited, in millions, except per share amounts)

An itemized reconciliation between diluted earnings per share on a GAAP and Non-GAAP basis is as follows:

	For	the Three Septen			For the Nine Months Ende September 30,			
	:	2020		2019		2020		2019
GAAP earnings per share - Diluted	\$	4.46	\$	8.39	\$	22.25	\$	23.35
Adjustments to GAAP net income attributable to Biogen Inc. (as detailed below)		4.38		0.78		6.64		1.87
Non-GAAP earnings per share - Diluted	\$	8.84	\$	9.17	\$	28.89	\$	25.22

An itemized reconciliation between net income attributable to Biogen Inc. on a GAAP and Non-GAAP basis is as follows:

	20	020	2019		
GAAP net income attributable to Biogen Inc.	\$	701.5	\$	1,545.9	
Adjustments:					
Acquisition and divestiture related costs:					
Amortization and impairment of acquired intangible assets A		82.6		283.9	
Acquired in-process research and development		_		-	
(Gain) loss on fair value remeasurement of contingent consideration A		(29.0)		(57.8)	
Loss on divestiture of Hillerød, Denmark manufacturing operations <sup>8</sup>		_		(17.7)	
Net distribution to noncontrolling interests		7.4			
Acquisition-related transaction and integration costs		4.2		(0.3)	
Accelerated share-based compensation expense		_		6.7	
Subtotal: Acquisition and divestiture related costs		65.2		214.8	
Restructuring, business transformation and other cost saving initiatives:					
2017 corporate strategy implementation °		_		1.3	
Restructuring charges <sup>c</sup>		_		0.3	
Subtotal: Restructuring, business transformation and other cost saving initiatives		_		1.6	
(Gain) loss on equity security investments		82.2		4.6	
Sangamo upfront payment and premium paid on the purchase of Sangamo common stock <sup>D</sup>		_		_	
Denali upfront payment and premium paid on the purchase of Denali common stock $^{\mbox{\scriptsize E}}$		601.3		_	
Premium paid on early debt redemption		_		-	
Valuation allowance associated with deferred tax assets F		33.3		-	
Income tax effect related to reconciling items		(103.4)		(44.8)	
Swiss tax reform <sup>Q</sup>		_		(54.3)	
Amortization included in equity in loss of investee, net of tax H		10.3		21.2	
Non-GAAP net income attributable to Biogen Inc.	\$	1.390.4	\$	1,689.0	

#### **Use of Non-GAAP Financial Measures**

We supplement our GAAP consolidated financial statements and GAAP financial measures with other financial measures, such as free cash flow, adjusted net income and adjusted diluted earnings per share as well as "constant currency" measures that have been adjusted for the change in foreign exchange rates between periods. We believe that these and other Non-GAAP financial measures provide additional insight into the ongoing economics of our business and reflect how we manage our business internally, set operational goals and form the basis of our management incentive programs. Non-GAAP financial measures are in addition to, not a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.

Our "Non-GAAP net income attributable to Biogen Inc." and "Non-GAAP earnings per share - Diluted" financial measures exclude the following items from "GAAP net income attributable to Biogen Inc." and "GAAP earnings per share - Diluted":

#### 1. Acquisitions, divestitures and significant collaboration and licensing arrangements

We exclude transaction, integration and certain other costs related to the acquisition and divestiture of businesses, the acquisitions of assets, significant collaboration and licensing arrangements and items associated with the initial consolidation or deconsolidation of variable interest entities. These adjustments include, but are not limited to, upfront payments in significant collaborations and licensing arrangements, charges for in-process research and development and certain milestones, the amortization and impairment of intangible assets, charges or credits from the fair value remeasurement of our contingent consideration obligations and losses on assets and liabilities held for sale.

#### 2. Restructuring, business transformation and other cost saving initiatives

We exclude costs associated with our execution of certain strategies and initiatives to streamline operations, achieve targeted cost reductions, rationalize manufacturing facilities or refocus research and development activities. These costs may include employee separation costs, retention bonuses, facility closing and exit costs, asset impairment charges or additional depreciation when the expected useful life of certain assets have been shortened due to changes in anticipated usage and other costs or credits that management believes do not have a direct correlation to our ongoing or future business operations.

#### 3. (Gain) loss on equity security investments

We exclude unrealized and realized gains and losses and discounts or premiums on our equity security investments as we do not believe that these components of income or expense have a direct correlation to our ongoing or future business operations.

#### 4. Other items

We evaluate other items of income and expense on an individual basis and consider both the quantitative and qualitative aspects of the item, including (i) its size and nature, (ii) whether or not it relates to our ongoing business operations and (iii) whether or not we expect it to occur as part of our normal business on a regular basis. We also include an adjustment to reflect the related tax effect of all reconciling items within our reconciliation of our GAAP to Non-GAAP net income attributable to Biogen Inc. and earnings per share -diluted.

Footnotes referenced in the tables above are included at the end of this presentation.

#### **GAAP to Non-GAAP Reconciliation**

(unaudited, in millions, except per share amounts)

	For the Nine Months	Engeg September 30,		
	2020*	2019		
GAAP net income attributable to Biogen Inc.	\$ 3,642.7	\$ 4,448.8		
Adjustments:				
Acquisition and divestiture related costs:				
Amortization and impairment of acquired intangible assets A	215.6	422.2		
Acquired in-process research and development	75.0	-		
(Gain) loss on fair value remeasurement of contingent consideration A	(23.5)	(66.3)		
Loss on divestiture of Hillerød, Denmark manufacturing operations <sup>8</sup>	_	95.5		
Net distribution to noncontrolling interests	0.3	-		
Stock option expense <sup>1</sup>	_	26.2		
Acquisition-related transaction and integration costs	9.4	23.4		
Accelerated share-based compensation expense	_	6.7		
Subtotal: Acquisition and divestiture related costs	276.8	507.7		
Restructuring, business transformation and other cost saving initiatives:				
2017 corporate strategy implementation <sup>c</sup>	_	3.0		
Restructuring charges <sup>c</sup>	_	1.5		
Subtotal: Restructuring, business transformation and other cost saving initiatives	_	4.5		
(Gain) loss on equity security investments	40.2	(197.3)		
Sangamo upfront payment and premium paid on the purchase of Sangamo common stock <sup>D</sup>	208.2	_		
Denali upfront payment and premium paid on the purchase of Denali common stock $^{\mbox{\scriptsize E}}$	601.3	_		
Premium paid on early debt redemption	9.4	-		
Valuation allowance associated with deferred tax assets F	89.3	-		
Income tax effect related to reconciling items	(171.2)	38.2		
Swiss tax reform <sup>a</sup>	-	(54.3)		
Amortization included in equity in loss of investee, net of tax H	33.2	57.6		
Non-GAAP net income attributable to Biogen Inc.	\$ 4,729.9	\$ 4,805.2		

For the Nine Months Ended September 30.

#### A reconciliation between total revenue and adjusted revenue at constant currency is as follows:

			For the	Three	Months Ende	i Sept	tember 30,	
	GAAPI	Revenue	es		Currency Translation Impact		Adjusted Revenues at Instant Currency	% Change Adjusted Revenues at Constant Currency^
	2020		2019		Q3 '20 v. Q3 '19		Q3 '20 v. Q3 '19	Q3 '20 v. Q3 '19
Total Revenues	\$ 3,376.1	\$	3,600.1					
Less impact of hedging gains(losses)	\$ (17.8)	\$	36.0					
Adjusted revenues	\$ 3,393.9	_	3,564.1	\$	(25.6)	\$	3,368.3	(5)%

<sup>^</sup>Constant currency is calculated by converting the current period's foreign currency revenue values into USD using the average exchange rates from the prior period and comparing the resulting revenue values to the prior period revenue values in USD, excluding any gains or losses from hedging.

#### A reconciliation between net cash flow from operations and free cash flow is as follows:

		Fort	the Th	ree Months E	For the Nine Months Ended					
	September 30, 2020		September 30, 2019		June 30, 2020		September 30, 2020		September 30, 2019	
Net cash flows provided by operating activities	\$	1,181.1	\$	1,694.9	\$	1,948.5	\$	4,596.9	\$	5,118.4
Purchases of property, plant, and equipment		(84.1)		(90.1)		(105.0)		(338.8)		(404.1)
Free Cash Flow^	\$	1,097.0	\$	1,604.8	\$	1,843.5	\$	4,258.1	\$	4,714.3

<sup>^</sup> Free cash flow is defined as net cash flow from operations less capital expenditures.

#### 2020 Full Year Guidance: GAAP to Non-GAAP Reconciliation

An itemized reconciliation between projected net income attributable to Biogen Inc. and diluted earnings per share on a GAAP and Non-GAAP basis is as follows:

	2020 Full Year Guidance								
		\$	Shares	D	iluted EPS				
GAAP net income attributable to Biogen Inc.	\$	4,197.0	161.4	\$ 26.00					
Adjustments:									
Amortization and impairment of acquired intangible assets A		279.0							
Gain (loss) on fair value remeasurement of contingent consideration A		(23.0)							
Acquired in-process research and development		75.0							
Payments related to license agreements DE		810.0							
Amortization included in equity in loss of investee, net of tax H		40.0							
Other		59.0							
Valuation allowance associated with deferred tax assets F		89.0							
Income tax effect related to reconciling items		(199.0)							
Non-GAAP net income attributable to Biogen Inc.	\$	5,327.0	161.4	\$	33.00				

<sup>\*</sup>Beginning in the third quarter of 2020, material upfront payments associated with significant collaboration and licensing arrangements are excluded from Non-GAAP R&D expense in order to better reflect the Company's core operating performance. Year-to-date Non-GAAP results also reflect this change as the \$125.0 million upfront payment related to the collaboration with Sangamo Therapeutics, Inc. in the second quarter of 2020 has also now been excluded from Non-GAAP R&D expense.

#### Notes to GAAP to Non-GAAP Reconciliation

A Amortization and impairment of acquired intangible assets for the three and nine months ended September 30, 2020, compared to the same periods in 2019, decreased primarily due to a lower rate of amortization for acquired intangible assets.

For the three and nine months ended September 30, 2020, amortization and impairment of acquired intangible assets reflects the impact of a \$19.3 million impairment charge related to one of our in-process research and development (IPR&D) intangible assets. Amortization and impairment of acquired intangible assets for the three and nine months ended September 30, 2019, reflects the impact of a \$215.9 million impairment charge related to certain IPR&D assets associated with the Phase 2b study of BG00011 (STX-100) for the potential treatment of idiopathic pulmonary fibrosis, which was discontinued during the third quarter of 2019. We also adjusted the value of our contingent consideration obligations related to BG00011 resulting in a gain of \$61.2 million in the third quarter of 2019.

<sup>B</sup> In August 2019 we completed the sale of all of the outstanding shares of our subsidiary that owned our biologics manufacturing operations in Hillerød, Denmark to FUJIFILM Corporation (FUJIFILM). Upon the closing of this transaction, we received approximately \$881.9 million in cash, which may be adjusted based on contractual terms. We determined that the operations disposed of in this transaction did not meet the criteria to be classified as discontinued operations under the applicable guidance.

For the nine months ended September 30, 2019, we recorded a loss of approximately \$160.2 million in our condensed consolidated statements of income. This loss included a pre-tax loss of \$95.5 million, which reflected a \$17.7 million decrease to our previously recorded loss, reflecting our estimated fair value of the assets and liabilities held for sale as of September 30, 2019, adjusted for our expected costs to sell our Hillerød, Denmark manufacturing operations of approximately \$11.2 million and included our initial estimate of the fair value of an adverse commitment of approximately \$114.0 million associated with the guarantee of future minimum batch production at the Hillerød facility. The value of this adverse commitment was determined using a probability-weighted estimate of future manufacturing activity. In addition, we recorded a tax expense of \$64.7 million related to the transaction during the nine months ended September 30, 2019.

In addition, we may earn certain contingent payments based on future manufacturing activities at the Hillerød facility. For the disposition of a business, our policy is to recognize contingent consideration when the consideration is realizable. Consistent with our assessment as of the transaction date, we currently believe the probability of earning these payments is remote and therefore we did not include these contingent payments in our calculation of the fair value of the operations.

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#### Notes to GAAP to Non-GAAP Reconciliation

<sup>C</sup> 2017 corporate strategy implementation and restructuring charges are related to our efforts to create a leaner and simpler operating model.

Description of the Sangamo common stock acquired and a charge of approximately \$83.2 million to research and development expense in our condensed consolidated statements of income to reflect the premium paid for the Sangamo common stock. We also made an upfront payment of \$125.0 million that was recorded as research and development expense.

E In August 2020 we entered into a collaboration and license agreement with Denali Therapeutics Inc. (Denali) to co-develop and co-commercialize Denali's small molecule inhibitors of leucine-rich kinase 2 (LRRK2) for Parkinson's disease. As part of this collaboration we purchased approximately \$465.0 million of Denali common stock in September 2020, or approximately 13 million shares at approximately \$34.94 per share, which are subject to transfer restrictions. We recorded an asset in investments and other assets in our condensed consolidated balance sheets to reflect the initial fair value of the Denali common stock acquired and a charge of approximately \$41.3 million to research and development expense in our condensed consolidated statements of income to reflect the premium paid for the Denali common stock. We also made an upfront payment of \$560.0 million that was recorded as research and development expense.

Fincome tax expense for the three and nine months ended September 30, 2020, included \$33.3 million and \$89.3 million, respectively, in income tax expense related to a net valuation allowance against certain deferred tax assets, due to the decisions of the U.S. District Court of the Northern District of West Virginia and the U.S. District Court of the District of Delaware that the asserted claims of our U.S. patent No. 8,399,514, which cover the treatment of multiple sclerosis with 480 mg of dimethyl fumarate per day as provided for in our TECFIDERA label, are invalid.



#### Notes to GAAP to Non-GAAP Reconciliation

<sup>G</sup> During the third quarter of 2019 a new taxing regime in the country and certain cantons of Switzerland was enacted, which we refer to as Swiss Tax Reform. As a result of the impact of Swiss Tax Reform, we recorded an income tax benefit of approximately \$54.3 million resulting from a remeasurement of our deferred tax assets and liabilities in the three and nine months ended September 30, 2019.

<sup>H</sup> Amortization included in equity in loss of investee, net of tax represents the amortization of the differences between the fair value of our investment in Samsung Bioepis Co., Ltd. and the carrying value of our interest in the underlying net assets of the investee. These basis differences are amortized over their economic life.

<sup>1</sup>Stock option expense reflects the accelerated vesting of stock options previously granted to Nightstar Therapeutics plc (NST) employees as a result of our acquisition of NST in the second quarter of 2019.

